

## **HANDBOOK**

YOUR ONLINE MARKETPLACE FOR BUSINESS INFORMATION

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#### / Technical specifications required

• Minimum requirements: Internet Explorer 10 or other browsers

#### / Main functionalities

- Free live search for 145 million companies worldwide
- Quick search bar on every page
- Quick verification of company vitals
- Easy online order of company information and monitorings
- Immediate delivery of reports
- Online tracking of order
- · Manage your credit risks with your personal report archive
- Online order history
- Quicklink to online debt collection tool on request
- Unlimited number of users possible without additional costs
- Reaching new business parters with Business Finder
- Analyzing your markets and competitors
- Information on fraud, family tree, ultimate beneficial ownership and sanction lists available (Compliance Check)





#### / Mobile devices

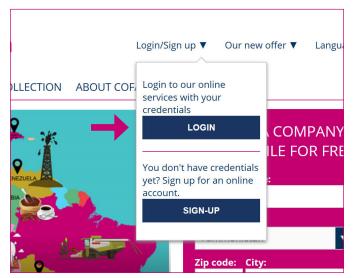
Our customer application Infolcon is optimized for mobile devices. This allows you to search for a company, buy a report or track your orders on the go.



#### **GETTING STARTED**







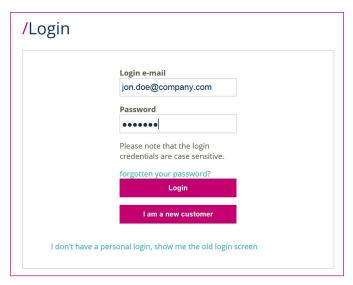
#### / Login

You can access Infolcon directly at

https://icon.cofacecentraleurope.com

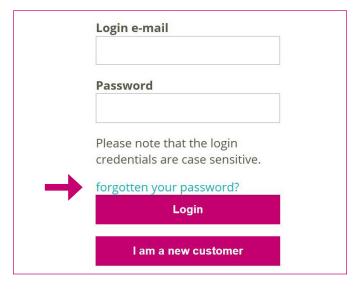
or via the quicklink that is on the right side of our company website at  $% \left( 1\right) =\left( 1\right) \left( 1\right)$ 

www.cofacecentraleurope.com.



#### / User ID and password

Please log in with your e-mail address and the password chosen.



#### / Password forgotten?

If you have forgotten your password, please follow these steps:

1. Click on «forgotten your password?»

#### **GETTING STARTED**







- 2. Type in the password search your ID or e-mail address
- 3. After clicking on «Send me my password», you should receive your password shortly.



#### / Logout

For security reasons, Infolcon will logout automatically every 15 minutes.





#### / Company Search

You can search for a company without being logged in by using the free company search. The quick search bar is displayed on every page making it even easier for you:

Simply enter company name, legal identifier, address, city, country etc. into the quick company search bar at the top of each page.





You can refine your search by entering the national ID or registration number, company name, city and / or country.

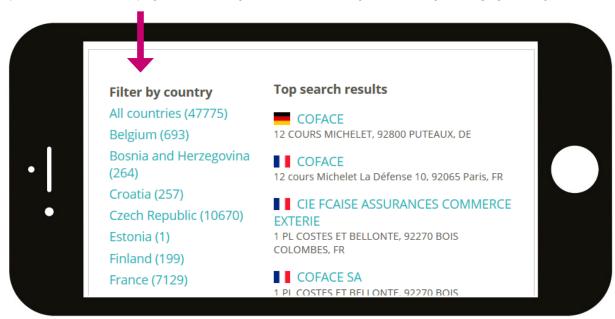


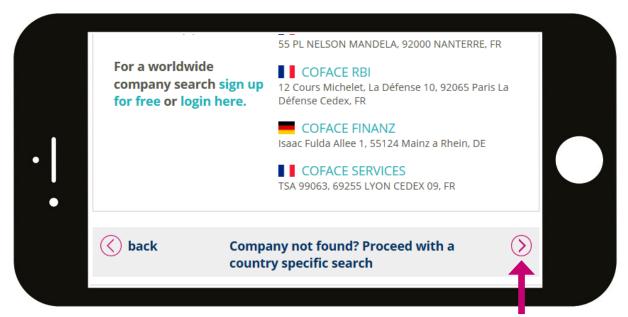




# A result list is displayed, select your company

The top search results are displayed immediately. You can also refine your search by filtering by country.





In case you shouldn't find the company requested, proceed with a country specific search or sign in to search businesses worldwide.



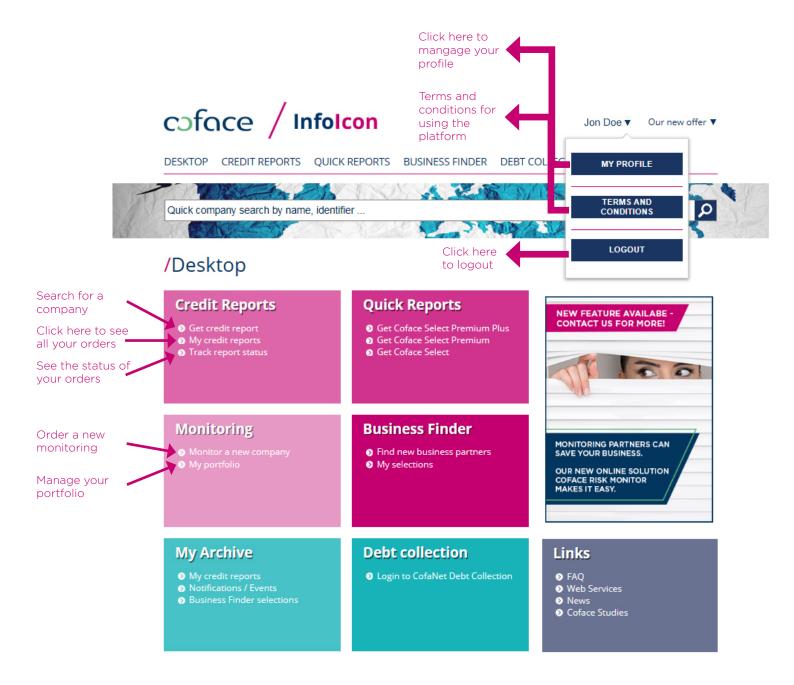
By clicking on the company name, you will get more information about the company. Infolcon shows you which products are online available for your selection.

## DESKTOP OVERVIEW





#### / PC Desktop



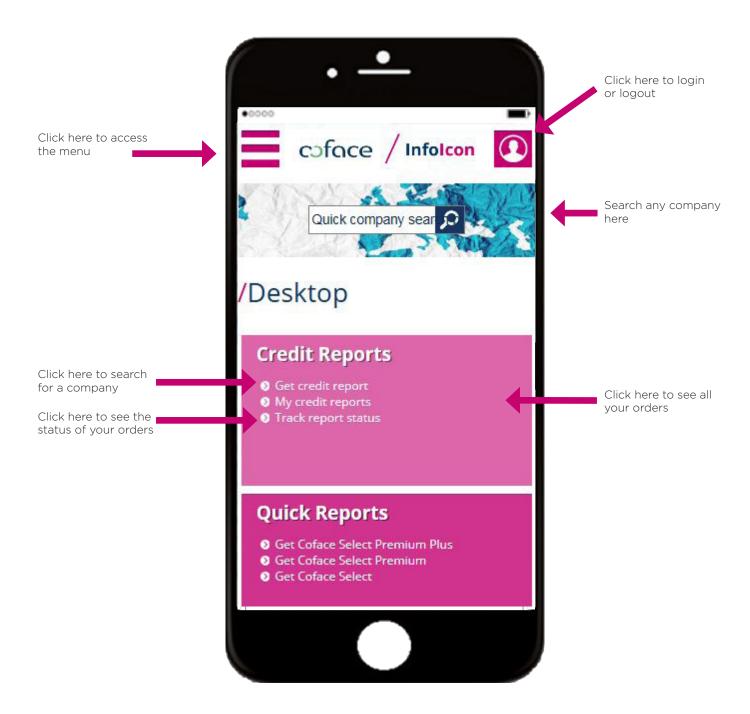


According to the terms of your contract and to your profile, you have access to various products and features, allowing you to manage your credit reports, monitorings and debt collection cases in a most time-efficient way.





#### / Mobile Desktop





Infolcon is optimized for mobile devices. All features are available on smartphones and tablets.



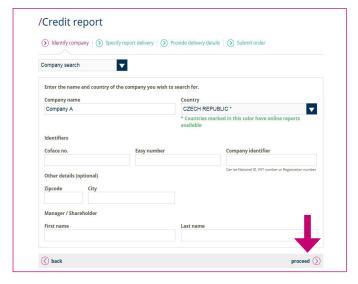




# / Search for a company or sector

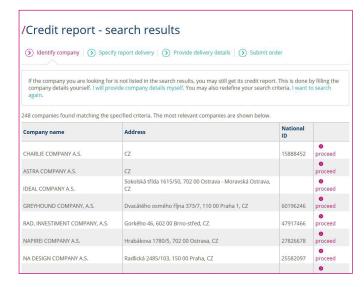
In order to obtain a credit report, click on «credit reports» and select whether you want to search for a company or sector

Alternatively you can search for any company in the quick search bar displayed on every page.



Enter information about the company on which you want to obtain a credit report in the identification mask.

You can search for the company name and the country, and also other criteria such as Easy number, national ID, Coface Central Europe number, zip code or city. Then click on «proceed».



You will get the search results based on the criteria given.

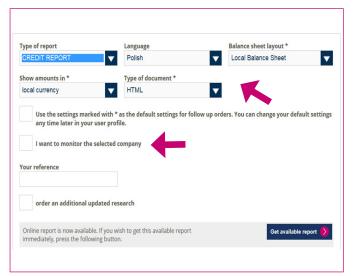
If the company you are looking for is not listed in the search results, you can either search again or fill out the company details yourself and get the credit report by arranging a new search.

If the company you are looking for is listed in the search results, then please click on the company name or on «proceed» in order to continue.

#### **GET A REPORT**





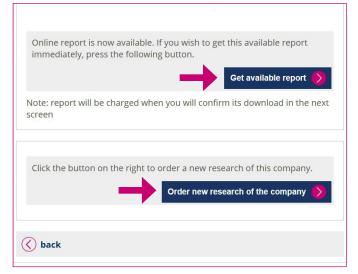


#### / Order report

You will receive various data about the selected company (identification number, address, legal status, etc.), that enable unique identification.

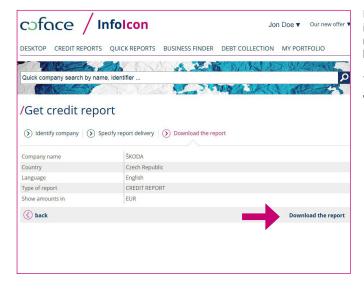
Using drop-down-lists you can specify the type of the report, language, currency and delivery form of your order.

If you also want to monitor the selected company, simply choose the option before finalizing your order.



If you wish to get the available online report, click on «Get available report».

In case you want a completely fresh research of this company, you can do so by clicking on «Order new research of the company».



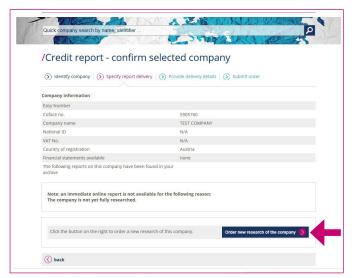
If you have decided to get a report that is available online, in the next step you will receive a brief overview of your report as well as its characteristics. Now you can confirm it by clicking on "Download the report".

The requested report will be generated immediately and automatically opens on your screen.

#### **GET A REPORT**







# / Why does the search return no results?

Perform a new search or order new research of the company. In case you want a completely fresh research of this company, you can do so by clicking on «Order new research of the company».

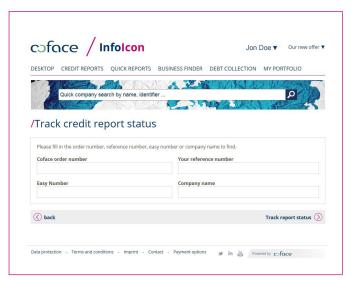
## TRACK REPORT STATUS



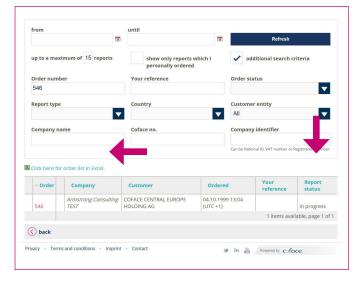




Starting from the desktop, you can track the report status by clicking on «Track report status».



By entering the Coface Central Europe order number, your reference number, Easy number or company name you can request the status of a particular report at any time.



You can download the list as Excel file.







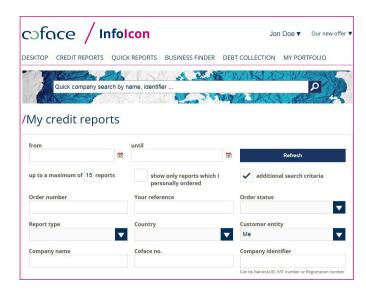
On the desktop you will also find the «My credit reports» button - by clicking on it, you can view all of your previously requested credit reports.

You will receive all your previously ordered credit reports listed by date ordered.



The list contains the companies about which you have ordered reports, the order number, order date, reference number and the status of the credit report.

You can download the complete list in Excel format.



By using the special search you can look up only reports ordered during a certain time frame or those ordered by you personally.

### ORDER MONITORING

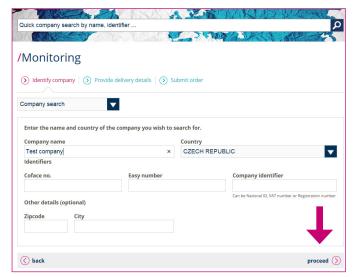






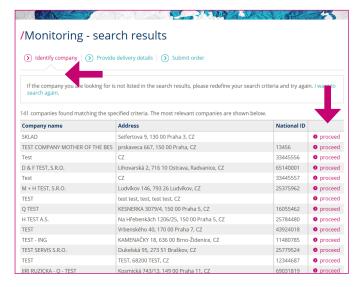
Starting from the desktop, you have two options on how to order a new monitoring. If you want to order a credit report first, click on «Get a credit report» in the section on «Business Credit Reports» and choose the option «Monitoring» before finalizing the request (see instructions on «Get a report» in this manual).

If you don't want to order a report beforehand, you can also order a standalone monitoring by clicking on «Monitor a new company».



Enter information about the company which you want to monitor in the identification mask.

You can search for the company name and the country, and also other criteria such as Easy number, national ID, Coface Central Europe number, zip code or city. Then click on «proceed».



You will get the search results based on the criteria given.

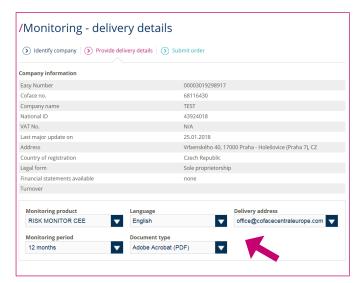
If the company you are looking for is not listed in the search results, you can search again or fill out the company details yourself (see also the instructions in this manual on page 12 «Why does the search return no results?»).

If the company you are looking for is listed in the search results, then please click on «proceed» in order to continue.

## ORDER MONITORING

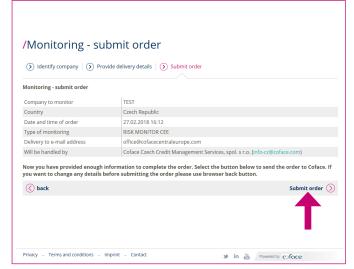




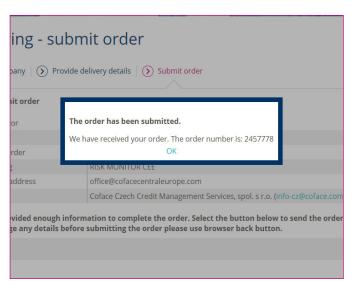


You will receive various data about the selected company (identification number, address, legal status, etc.) that will enable unique identification.

By using drop-down-lists you can specify the type of the monitoring, language, delivery address, monitoring period and the delivery form of the notification.



Finalize your order by clicking on «Submit order».



Infolcon will show you the order number at the end of the order process.

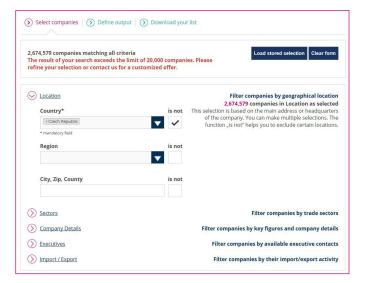
#### **BUSINESS FINDER**







In order to start your search for new partners, click on «Business Finder» in the header or on «Find new business partners» in the box for Business Finder on the desktop.

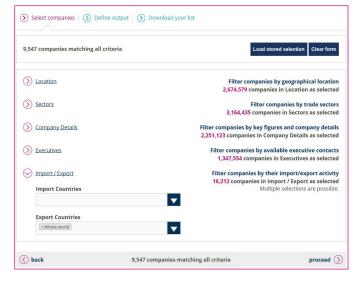


Add different filters to fine tune your selection. Coface Business Finder allows for multiple selections and also «is not» filters.

The following criteria can be changed to fine-tune your target group:

- Location
- Sectors
- Company Details
- Executives
- Import / Export

The figure at the very top shows you how many companies are matching all criteria selected.



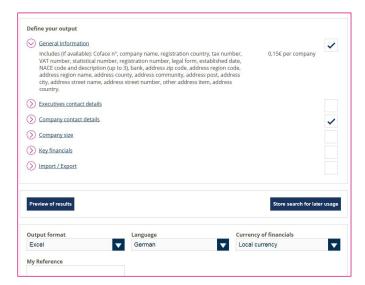
Coface Business Finder will always show you how many companies in the database match the criteria for a given filter group. At the very top and at the very end, the total amount of companies matching all criteria are shown.

When you are satisfied with the total amount given, click on proceed.

#### **BUSINESS FINDER**







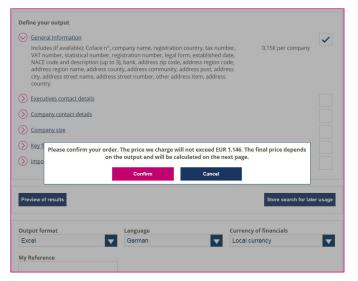
As last step, define the information that should be included in your final export file.

If no other output information is added, the general information of the chosen companies will be shown in the output file.

Additionally, you can select further information to be shown in the output file:

- Executive contact details
- Company contact details
- Company size
- Key financials
- Import / export countries

You can always preview the results or store the search for adapting it later.



Coface Business Finder will show you the maximum price that will be charged. The final price depends on the final information available and included in your file.



As soon as you have confirmed your order, Coface Business Finder starts generating the file. When the final output file is ready, you can download it directly from the page and you will also receive an email with a download link.

Logged-in customers can also download their selection from «My Porfolio» (as you see in the article «Selections» of this handbook).

# MANAGE PORTFOLIO



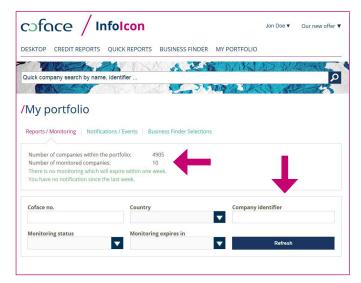




If monitoring is available for you, you will find the link to «My portfolio» in the section «Monitoring».

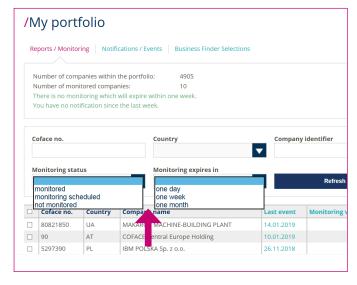
«My portfolio» shows:

- · all companies that are monitored,
- · companies for which monitoring will soon expire,
- companies for which notifications about changes have been delivered recently and
- · companies where you can add or extend a monitoring.



In the section «Companies» within «My portfolio», the total number of companies compared to the ones monitored as well as monitorings that will expire are shown in the overview. The total number of companies includes all companies where either a report or monitoring was orderd in the past.

You can search for any company in your portfolio by adding the Coface number or the company identifier.

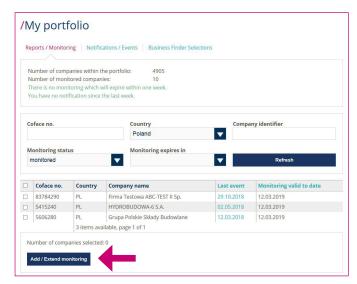


Alternatively, you can narrow your search by using filters on the monitoring status or monitoring expiration date.

# MANAGE PORTFOLIO



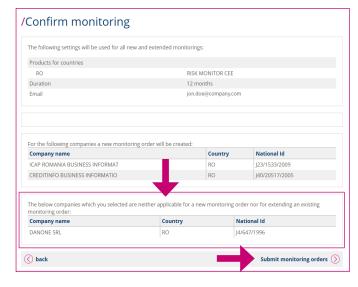




By ticking the box in front of the companies of your search result you can either add new or extend existing monitorings of up to 50 companies per page at once.

SKTOP CREDIT REPORTS QUIC	CK REPORTS BUSINESS FINDER MY PORTFOLIO	
uick company search by name, iden	NAL ALTERNATION OF THE PERSON	The state of the s
and company scarcing hame, iden		N. S. S. P.
		TO THE PARTY OF TH
Select monitoring	settings	
belect morntoring	settings	
The following products are available fo country.	r the countries of the companies you have selected. Please choose	a product for each
Products for countries		
PL	RISK MONITOR CEE	
	12 months	
Duration		
Duration Email	office@cofacecentraleurope.com	
	office@cofacecentraleurope.com	
	office@cofacecentraleurope.com	proceed

On the next page, you can choose the products available in your profile for the companies selected.



The confirmation page summarizes the monitorings ordered but also indicates for which companies an order isn't possible.

A new order can't be placed if

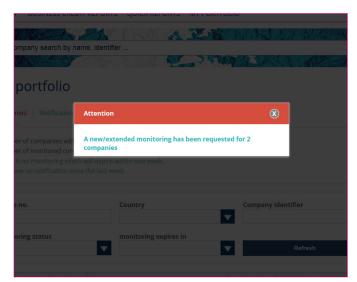
- an active monitoring already exists or
- monitoring isn't available in the selected country or
- the company wasn't researched within the last 12

Finalize your order by clicking on «Submit monitoring orders».

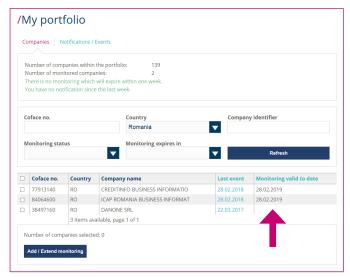
# MANAGE PORTFOLIO



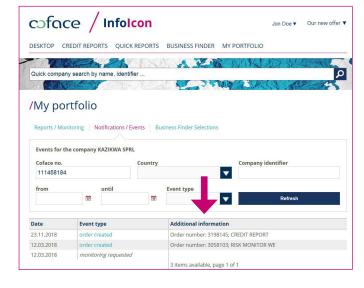




You will receive a short confirmation of your request.



In your portfolio overview, you can always validate whether your order was successful by checking the new monitoring end date that should be updated.

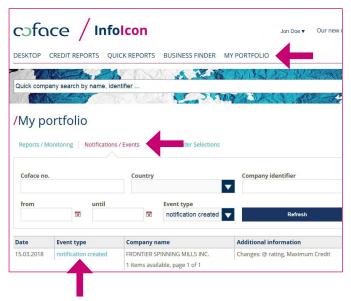


By clicking on the date in the column «Last event», you will get additional information on orders of the respective company.

#### **NOTIFICATIONS**





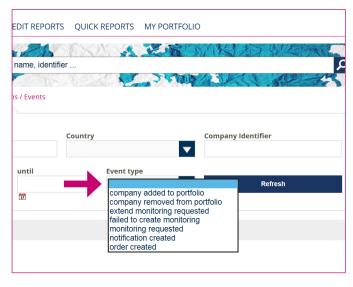


In «My Portfolio», the section «Notifications / Events» provides an overview on all events that have taken place for each individual company in your portfolio within the last 12 months.

It allows you to keep track of

- all actions done on companies and
- any changes on a company reported by Coface

By clicking on the link in the column «Event type», you will see a more detailed overview of the notification.



A drop-down filter allows you to narrow the results shown.

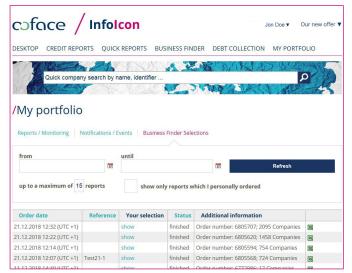


The detailed overview of the notification includes information on the monitoring product selected, details of the monitored company and the detected changes.

#### **SELECTIONS**







In «My Portfolio» – «Business Finder Selections» all previously ordered files are stored. You can download Business Finder selections until 30 days after you have ordered the file.

